# HOLIDAY 2018 PRICING + PURCHASE PACKS



## INTRODUCING OUR HOLIDAY GIFT SETS!

### PRODUCTS + PURCHASE PACKS AVAILABLE TO ORDER OCTOBER 1, 2018





RETAIL				
SKU	Description	Size	Price (\$USD)	
919PL	Perfect Lip Duo Gift Set	N/A	\$19.50	





Citrus Enzyme Lip Exfoliator 8 ml / 0.27 fl oz

Citrus Lip Balm 8 ml / 0.27 fl oz

## HOLIDAY 2018 PRICING + PURCHASE PACKS



Enhance your spa's product offerings this season with our Holiday 2018 Collection, featuring two limited-edition gift sets that each feature Éminence's award-winning products.

Both the Beauty Experts' Top Picks and Perfect Lip Duo gift sets offer a fantastic way for your clients to experience Éminence for the first time, or to give the gift of Éminence to a loved one. Each gift set is packaged in a luxurious box that will become a keepsake for collectors and new fans alike — no wrapping required! In addition, these gorgeous boxes, along with the corresponding marketing materials and Éminence ornaments, will display beautifully on shelves and feature tables, making merchandising a snap this holiday season.

## PURCHASE PACKS AVAILABLE TO ORDER OCTOBER 1, 2018

Your best value for your launch order! Please view the following pages to select your Purchase Pack.

Full of bonus gifts such as free products, free testers, and free marketing materials, your Purchase Pack will provide you with everything you need to increase your profit with these limited edition gift sets.





## HOLIDAY 2018 **PURCHASE PACKS**



YOU PAY \$744.00	YOU SAVE \$ <b>201.00</b>			PLANT trees	FORESTS FOR THE FUTURE
Description		Size	Qty	Price (\$USD)	Total
Beauty Experts' Top Picks Gift Set		N/A	6	\$39.50	\$237.00
Perfect Lip Duo Cift Set		NI/A	6	¢10.50	¢117.00

Note: Individual items may also be purchased. Purchase Packs valid from October 1st - December 31st, 2018 TOTAL:					\$744.00
	Rosehip Triple C+E Firming Oil	1 oz	3	\$55.00	\$165.00
	Coconut Age Corrective Moisturizer	2 oz	3	\$29.00	\$87.00
	Bamboo Age Corrective Masque	2 oz	3	\$27.00	\$81.00
RETAIL	Stone Crop Gel Wash	4.2 oz	3	\$19.00	\$57.00
	Perfect Lip Duo Gift Set	N/A	6	\$19.50	\$117.00

### \$201.00 VALUE



**1 FREE BEAUTY EXPERTS' TOP PICKS GIFT SET** 



**1 FREE** PERFECT LIP DUO **GIFT SET** 

#### PRODUCTS

(VALUE \$59.00)

- 1 Beauty Experts' Top Picks Gift Set
- 1 Perfect Lip Duo Gift Set

### **TESTERS**

- (VALUE \$130.00)
- 1 Stone Crop Gel Wash Tester 4.2 oz
- 1 Bamboo Age Corrective Masque Tester 2 oz
- 1 Coconut Age Corrective Moisturizer Tester 2 oz
- 1 Rosehip Triple C+E Firming Oil Tester 1 oz

#### HOLIDAY ORNAMENTS (VALUE \$12.00 - pack of 6)

### **MARKETING MATERIALS**

- Includes one large table card, one small table card, and one Holiday postcard.



## HOLIDAY 2018 **PURCHASE PACKS**



YOU PAY \$354.00 \$405.50	YOU SAVE \$ <b>51.50</b>	YOU PLANT 12 trees

	Description	Size	Qty	Price (\$USD)	Total
DETAIL	Beauty Experts' Top Picks Gift Set	N/A	6	\$39.50	\$237.00
RETAIL	Perfect Lip Duo Gift Set	N/A	6	\$19.50	\$117.00
Note: Individual items may also be purchased. Purchase Packs valid from October 1st - December 31st, 2018 TOTAL:				\$354.00	

Note: Individual items may also be purchased. Purchase Packs valid from October 1st - December 31st, 2018



#### NOTES FOR ALL PURCHASE PACKS:

Purchase Pack gift sets are available while quantities last, in North America only, during the promotion period of October 1st - December 31st, 2018. All contents are subject to availability and substitutions cannot be requested.

The free sets are ONLY available within Purchase Packs as a volume incentive. The Holiday gift sets can be added to any order without ordering a Purchase Pack.

Marketing materials and Holiday ornaments are included only with the first Purchase Pack ordered. Additional marketing materials can be added to orders by request.

Tester Policy applies to Purchase Pack A - PLEASE NOTE: Testers are offered for free with first time purchase ONLY.